

Announcement / Date: June 26, 2014

Thai Airways International Public Company Limited (THAI), the dynamically growing airline business is looking for the representative Cargo General Sales Agency (GSA) partners for THAI Cargo in Nairobi, The Republic of Kenya.

Basically, Cargo GSA should have been long existed company, specializing in Cargo Sales and Marketing. The professional representative must have knowledge and wide-ranging expertise in the international airfreight industry to increase the international cargo sales and promote the opportunities to enhance the cargo capabilities of linkage to THAI's network.

The prompt strategy of Cargo Sales and Marketing which lead to generate sustainable long-term revenue growth and well successfully established THAI brand in the above mentioned markets will be beneficial information supporting your application.

Apart from that, the representative must be able to provide qualitative air cargo services to global destinations and various commodities such as machinery, sensitive cargo, DGR, etc.

The interested representative should apply within **July 31, 2014** (End of Day). Please submit your company profile with the "expression of interest letter and the name, address of contact point" to the following addresses: bkkfp@thaiairways.com and bkkfp@thaiairways.com

Thank you for your interest in this announcement and we are looking forward to hearing from the interested company soon.

Mr. Poonsak Chumchuay Managing Director Cargo & Mail Commercial Department

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